

## **Next Steps Networking Fractions Exercise**

	Mark out of 5	Mark out of 5	Total	How you will Contact Individual
Name and Role	<ul> <li>Think about:</li> <li>How do you know them?</li> <li>What do they think of you?</li> <li>How would they describe you to someone in their network?</li> <li>Is it a working or social relationship?</li> <li>How far do you trust them?</li> <li>When did you last speak?</li> <li>How well do you know them?</li> <li>What is the best way to contact them?</li> </ul>	How well networked are they?		